M&T Variable Annuity

# Look to your future

Nationwide®
On Your Side

# When you have **questions** — we have **answers**.

Nationwide® wants you to look to your future. When you invest in an annuity, you set the stage to receive income in the future.

## What is a variable annuity?

A variable annuity is an insurance contract designed to help you create a fixed or variable stream of retirement income through a process called annuitization. With a variable annuity, you can invest in one product with multiple underlying investment options and direct money into subaccounts based on how much risk you're willing to take.

Variable annuities are for long-term investing; they're not appropriate for short-term financial goals. And variable annuities have fees and charges that include mortality and expense fees, administrative fees and contract maintenance fees. These fees are a percentage of the investment account value.

## What kind of investments can I choose from?

Variable annuities offer a wide range of professionally managed investment options. With choices like equity, bond and money market funds, you can create a portfolio designed to meet your investment goals. Please keep in mind that because these investment choices are subject to market fluctuation, investment risk and possible loss of principal, your annuity's value will vary depending on how they perform.

Investment choices within a variable annuity are not publicly traded mutual funds and are only available for purchase in variable products. Fees in investment choices cover the fund manager's services and the costs of the underlying investments.

## Why should I consider a variable annuity?

Variable annuities offer tax deferral and compounding — unique features that can help you prepare for retirement. Investment gains within a variable annuity are tax deferred, meaning they're not taxed until you take money from the annuity. This allows more of your money to remain invested. And when combined with the power of compounding, your investment has the potential to accumulate faster than taxable investments earning the same rate of return.

When you decide to withdraw money from a variable annuity, the taxable portion will be subject to ordinary income tax. If you take your money out early, surrender charges may apply and, if you take it out before age 59½, a 10% federal tax penalty may apply.

## When would I be able to draw income from an annuity?

Income from an annuity can be either deferred or immediate depending on the type of annuity you own and its features. Keep in mind that the guarantee of continued payments depends on the claims-paying ability of the insurance company.

### Deferred annuities

Deferred annuities are designed to help you grow your assets and provide income at a later time. They're for long-term goals, like planning for retirement. They can be purchased through payments over time or with a single payment.

### Immediate annuities

Immediate annuities are designed to start providing income right away. They're usually purchased with a lump-sum payment by people who have already retired or are close to retirement.

## What are the other benefits?

Some variable annuities offer living benefits, like guaranteed accumulation, guaranteed withdrawal benefits or principal protection for extra security, at an additional cost.

Most variable annuities offer a death benefit — a payment made to your beneficiary after your death — which will be adjusted proportionally for any previous withdrawals. Other benefits, known as riders, may be offered at an additional cost as optional features.

# Investment choices performance report

MT-0010-0410

## It's natural to want to know how your investments are doing over time

This performance report shows how the investment choices within this variable annuity have performed over a series of time periods. These investment choices are not publicly traded mutual funds and are only available for purchase in variable products.

## Fees and expenses

Fees and expenses charged by the investment choices cover the cost of the underlying investment as well as the fund manager's services, and they are reflected in the performance figures.

Annual maintenance charge: $0
Mortality and expense risk charge: 0.95%

Contingent deferred sales charge (CDSC):

| Year | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
|---|---|---|---|---|---|---|---|---|
| CDSC | 7% | 7% | 6% | 5% | 4% | 3% | 2% | 0% |

Performance figures do not reflect the cost of optional riders. If the cost were included, performance figures would be lower.

## Helpful terms

**Annual maintenance charge:** A fee charged to cover yearly expenses.

**Asset allocation:** The mixture of asset classes an investor chooses based on his or her time horizon and risk tolerance. Markets are volatile and can decline in response to adverse developments. The use of asset allocation does not guarantee returns or protect you from potential losses.

**Asset class:** A group of investments with similar characteristics, such as stocks, bonds or cash.

**Closed fund:** A fund that is no longer accepting contributions from investors.

**Contingent deferred sales charge:** A charge for withdrawals over a set time period that is highest at the beginning and drops to zero at the end of the time period.

**Current yield:** A measure of the return an investor might expect if he or she purchased an investment and held it for one year.

**Inception date:** The date the fund first became available to investors.

**Inclusion date:** The date the fund was added to the Nationwide® separate account.

**Mortality and expense risk charge:** A fee assessed as a percentage of the contract value to cover the insurance guarantee, commissions, selling and administrative expenses.

**Separate account:** An investment pool funded by contributions to variable contracts including variable annuities and variable life insurance. These assets are kept separate from Nationwide's general account.

**Short-term trading fees:** Fees designed to offset the costs associated with short-term trading and to protect the long-term interests of all shareholders.

**Walled-off fund:** A fund that is not open to new investors, but is still accepting contributions from existing investors.

**Variable products are sold by prospectus. Both the product prospectus and underlying fund prospectuses can be obtained by writing to Nationwide Life Insurance Company, P.O. Box 182021, Columbus, OH 43218-2021 or by calling 1-800-848-6331. Before investing, you should read the prospectus carefully and consider investment objectives, risks, charges and expenses. The product prospectus and underlying fund prospectuses contain this and other important information.**



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**Non-standardized performance:** Without surrender charges (CDSC) applied

The figures shown are calculated based on a one-time investment of $15,000 and reflect the deduction of all applicable charges, except for surrender charges (CDSC). These returns are measured from the inception date of the fund and may predate the offering of the fund in the Nationwide® separate account. Where this occurs, the performance is hypothetical in that it depicts how the fund would have performed had it been available in the Nationwide separate account during the time period. Year-to-date returns are shown only for funds incepted on or before December 31 of the previous year.

**The results shown represent past performance and do not represent expected future performance or experience. Past performance does not guarantee future results. Investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the data quoted. To obtain performance data current to the most recent month-end or for closed and walled-off funds, please call 1-800-848-6331 or visit nationwide.com.**

## M&T Variable Annuity

| Investment Choices | | Total Returns Periods Less Than 1 Year | | Average Annual Total Returns as of 04/30/10 | | | |
|---|---|---|---|---|---|---|---|
| Underlying Fund | Inception Date | Month | YTD | One Year | Three Years | Five Years | 10 Years or Since Inception |
| **Asset Class: Asset Allocation[1]** | | | | | | | |
| American Funds NVIT Asset Allocation Fund - Class II | 08/01/1989 | 0.61% | 3.91% | 25.30% | -3.81% | 2.90% | 2.55% |
| BlackRock Global Allocation VI Fund - Class III | 11/18/2003 | 0.51% | 1.84% | 24.00% | 2.34% | 7.52% | 8.75% |
| Franklin Templeton VIPT Founding Funds Allocation Fund - Class 2 | 07/02/2007 | 1.28% | 4.15% | 34.56% | N/A | N/A | -7.96% |
| Ivy Funds VIP Asset Strategy | 05/01/1995 | 1.42% | 1.73% | 21.07% | 7.60% | 14.59% | 8.92% |
| MTB Managed Allocation Fund - Moderate Growth II | 06/03/2002 | 0.48% | 3.02% | 27.31% | -2.91% | 2.21% | 2.48% |
| NVIT Cardinal℠ Aggressive Fund - Class II | 03/27/2008 | 0.72% | 4.68% | 35.61% | N/A | N/A | -4.54% |
| NVIT Cardinal℠ Moderately Aggressive Fund - Class II | 03/27/2008 | 0.69% | 4.18% | 30.95% | N/A | N/A | -2.76% |
| NVIT Cardinal℠ Capital Appreciation Fund - Class II | 03/27/2008 | 0.77% | 4.11% | 28.00% | N/A | N/A | -1.54% |
| NVIT Cardinal℠ Moderate Fund - Class II | 03/27/2008 | 0.86% | 3.93% | 24.85% | N/A | N/A | -0.49% |
| NVIT Cardinal℠ Balanced Fund - Class II | 03/27/2008 | 0.84% | 3.67% | 21.93% | N/A | N/A | 0.52% |
| NVIT Cardinal℠ Moderately Conservatiive Fund - Class II | 03/27/2008 | 0.72% | 3.11% | 18.59% | N/A | N/A | 1.37% |
| NVIT Cardinal℠ Conservative Fund - Class II | 03/27/2008 | 0.70% | 2.50% | 12.57% | N/A | N/A | 2.77% |
| NVIT Investor Destinations Balanced Fund - Class II | 03/24/2009 | 0.97% | 3.85% | 20.45% | N/A | N/A | 24.22% |
| NVIT Investor Destinations Capital Appreciation Fund - Class II | 03/24/2009 | 0.97% | 4.60% | 27.32% | N/A | N/A | 33.00% |
| **Asset Class: Bonds[2,3,9]** | | | | | | | |
| American Funds NVIT Bond Fund - Class II | 01/02/1996 | 0.95% | 2.55% | 11.81% | 0.57% | 2.09% | 3.61% |
| Federated NVIT High Income Bond Fund - Class III[10] | 11/03/1997 | 2.16% | 5.53% | 33.78% | 2.31% | 4.98% | 4.95% |
| NVIT Core Bond Fund - Class I | 03/24/2008 | 0.98% | 2.89% | 7.80% | N/A | N/A | 4.34% |
| NVIT Core Plus Bond Fund - Class II | 03/24/2008 | 1.29% | 3.70% | 15.88% | N/A | N/A | 8.35% |
| NVIT Government Bond Fund - Class I | 11/08/1982 | 1.02% | 2.16% | 3.99% | 5.05% | 3.99% | 5.00% |

## M&T Variable Annuity

| Investment Choices | | Total Returns Periods Less Than 1 Year | | Average Annual Total Returns as of 04/30/10 | | | |
|---|---|---|---|---|---|---|---|
| Underlying Fund | Inception Date | Month | YTD | One Year | Three Years | Five Years | 10 Years or Since Inception |
| **Asset Class: Cash[4]** | | | | | | | |
| NVIT Money Market Fund - Class I<br>*7-day current yield:* ***-0.95%**** | 11/10/1981 | -0.08% | -0.31% | -0.95% | 0.78% | 1.69% | 1.46% |
| **Asset Class: International Stocks[5]** | | | | | | | |
| American Funds NVIT Global Growth Fund - Class II | 04/30/1997 | -0.88% | 0.87% | 37.33% | -2.91% | 6.23% | 0.63% |
| Fidelity VIP Overseas Portfolio - Service Class R[10] | 01/28/1987 | -1.86% | -1.05% | 33.32% | -9.87% | 3.06% | -0.82% |
| Gartmore NVIT International Equity Fund - Class VI[10] | 08/31/2000 | -2.79% | -1.81% | 33.21% | -8.21% | 7.70% | -0.01% |
| Gartmore NVIT Worldwide Leaders Fund - Class VI[10] | 10/31/1997 | 0.31% | 2.12% | 37.39% | -8.94% | 4.86% | 0.00% |
| NVIT Multi-Manager International Growth Fund - Class VI[10] | 03/24/2008 | -0.54% | 0.50% | 36.99% | N/A | N/A | -6.89% |
| NVIT Multi-Manager International Value Fund - Class III[10] | 11/01/1991 | -2.40% | -1.74% | 33.72% | -13.24% | -1.03% | 1.81% |
| Oppenheimer Global Securities Fund/VA - Class 3[10] | 05/01/2003 | -0.51% | 5.15% | 43.78% | -4.91% | 4.97% | 10.55% |
| Templeton NVIT International Value Fund - Class III[10] | 03/24/2009 | -1.09% | -1.75% | 28.44% | N/A | N/A | 33.72% |
| **Asset Class: Large-cap Stocks** | | | | | | | |
| American Century NVIT Multi Cap Value Fund - Class II | 03/24/2009 | 1.27% | 5.89% | 32.69% | N/A | N/A | 36.10% |
| American Funds NVIT Growth Fund - Class II | 02/08/1984 | 1.55% | 6.69% | 38.01% | -5.13% | 3.09% | -0.86% |
| American Funds NVIT Growth-Income Fund - Class II | 03/09/1987 | 0.84% | 4.71% | 33.38% | -6.42% | 1.21% | 1.96% |
| Dreyfus Stock Index Fund, Inc. - Initial Shares | 09/29/1989 | 1.48% | 6.66% | 37.31% | -6.11% | 1.45% | -1.38% |
| Fidelity VIP Equity-Income Portfolio - Service Class | 10/09/1986 | 2.68% | 8.68% | 43.16% | -8.86% | 0.83% | 1.86% |
| Invesco VI Core Equity Fund - Series I Shares | 05/02/1994 | 0.46% | 4.81% | 31.41% | -2.56% | 4.16% | -1.63% |
| Neuberger Berman NVIT Multi Cap Opportunities Fund - Class II | 03/24/2008 | 1.13% | 9.29% | 48.34% | N/A | N/A | -4.61% |
| Neuberger Berman NVIT Socially Responsible Fund - Class I | 03/24/2008 | 4.02% | 11.31% | 37.95% | N/A | N/A | -3.29% |
| NVIT Multi-Manager Large Cap Growth Fund - Class II | 03/24/2008 | 0.77% | 4.48% | 31.92% | N/A | N/A | -5.01% |
| NVIT Multi-Manager Large Cap Value Fund - Class II | 03/24/2008 | 1.02% | 7.05% | 40.02% | N/A | N/A | -5.19% |
| NVIT Nationwide Fund - Class II | 11/08/1982 | 1.21% | 6.49% | 34.86% | -8.13% | 0.34% | -0.92% |
| Oppenheimer NVIT Large Cap Growth Fund - Class I | 03/24/2009 | -1.24% | 2.02% | 33.12% | N/A | N/A | 40.48% |

*Current yield more closely reflects current money market fund earnings than the total return calculation.

## M&T Variable Annuity

| Investment Choices | | Total Returns Periods Less Than 1 Year | | Average Annual Total Returns as of 04/30/10 | | | |
|---|---|---|---|---|---|---|---|
| Underlying Fund | Inception Date | Month | YTD | One Year | Three Years | Five Years | 10 Years or Since Inception |
| **Asset Class: Mid-cap Stocks[6]** | | | | | | | |
| AllianceBernstein VPS Small/Mid Cap Value Portfolio - Class B | 05/01/2001 | 5.23% | 18.42% | 59.15% | -0.97% | 6.56% | 9.01% |
| Franklin VIPT Rising Dividends Securities Fund - Class I | 01/27/1992 | 2.81% | 9.95% | 35.85% | -4.17% | 2.17% | 6.53% |
| Invesco VI Capital Development Fund - Series I Shares | 05/01/1998 | 1.25% | 7.63% | 40.56% | -6.97% | 3.43% | 1.49% |
| Invesco VI Mid Cap Core Equity Fund - Series I Shares | 09/10/2001 | 1.58% | 6.53% | 34.09% | -0.90% | 4.99% | 6.06% |
| NVIT Mid Cap Index Fund - Class I | 10/31/1997 | 4.14% | 13.27% | 46.91% | -1.78% | 5.45% | 5.14% |
| NVIT Multi-Manager Mid Cap Growth Fund - Class II | 03/24/2008 | 2.83% | 9.60% | 33.92% | N/A | N/A | -4.90% |
| NVIT Multi-Manager Mid Cap Value Fund - Class II | 03/24/2008 | 2.30% | 8.30% | 40.17% | N/A | N/A | -0.32% |
| **Asset Class: Short-term Bonds[9]** | | | | | | | |
| NVIT Short Term Bond Fund - Class II | 03/24/2008 | 0.31% | 0.76% | 3.74% | N/A | N/A | 2.54% |
| PIMCO VIT Low Duration Portfolio - Advisor Class | 03/31/2006 | 0.41% | 2.21% | 12.11% | 5.82% | N/A | 5.34% |
| **Asset Class: Small-cap Stocks[6]** | | | | | | | |
| Dreyfus IP Small Cap Stock Index Portfolio - Service Shares | 05/01/2002 | 5.71% | 14.54% | 46.00% | -3.12% | 4.52% | 4.71% |
| NVIT Multi-Manager Small Cap Value Fund - Class I | 10/31/1997 | 5.57% | 14.91% | 49.47% | -4.78% | 3.51% | 5.38% |
| NVIT Multi-Manager Small Company Fund - Class I | 10/23/1995 | 4.27% | 10.85% | 47.29% | -4.78% | 3.58% | 3.76% |
| Oppenheimer Main Street® Small Cap Fund/VA - Non-Service Shares | 05/01/1998 | 4.23% | 12.99% | 42.94% | -4.77% | 4.62% | 3.89% |
| Putnam VT Small Cap Value Fund - Class IB | 04/30/1999 | 6.31% | 15.29% | 55.15% | -9.51% | 0.94% | 6.94% |
| Wells Fargo Advantage VT Small Cap Growth Fund | 05/01/1995 | 4.57% | 16.49% | 51.85% | 2.81% | 11.15% | -1.65% |
| **Asset Class: Specialty[7,8]** | | | | | | | |
| AllianceBernstein NVIT Global Fixed Income Fund - Class III[10] | 03/24/2009 | 0.73% | 1.41% | 15.06% | N/A | N/A | 14.11% |
| NVIT Real Estate Fund - Class II | 03/24/2008 | 7.41% | 18.27% | 65.92% | N/A | N/A | -5.18% |
| PIMCO VIT Foreign Bond Portfolio (unhedged) - Advisor Class | 03/31/2009 | 0.10% | -0.77% | 8.05% | N/A | N/A | 7.17% |

## A. Non-standardized performance: With surrender charges (CDSC) applied

The figures shown are based on a one-time investment of $15,000 and reflect the deduction of all applicable charges. The performance calculations also reflect the 10% free withdrawal privilege available with this product. These returns are measured from the inception date of the fund and may predate the offering of the fund in the Nationwide® separate account. Where this occurs, performance is hypothetical in that it depicts how the fund would have performed had it been available in the Nationwide separate account during the time period.

## B. Standardized performance: With surrender charges (CDSC) applied

The figures shown are based on a one-time investment of $1,000 and reflect the deduction of all applicable charges. The performance calculations also reflect the 10% free withdrawal privilege available with this product. These returns are measured from the date the fund was included in the Nationwide separate account.

**The results shown represent past performance and do not represent expected future performance or experience. Past performance does not guarantee future results. Investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the data quoted. To obtain performance data current to the most recent month-end or for closed and walled-off funds, please call 1-800-848-6331 or visit nationwide.com.**

## M&T Variable Annuity

| Investment Choices | | A. Non-standardized Performance: Average Annual Total Returns as of 04/30/10 | | | B. Standardized Performance: Average Annual Total Returns as of 03/31/10 | | | |
|---|---|---|---|---|---|---|---|---|
| Underlying Fund | Inception Date | One Year | Five Years | 10 Years or Since Inception | One Year | Five Years | 10 Years or Since Inclusion | Inclusion Date |
| **Asset Class: Asset Allocation[1]** | | | | | | | | |
| American Funds NVIT Asset Allocation Fund - Class II | 08/01/1989 | 19.00% | 2.25% | 2.55% | 27.01% | N/A | -1.97% | 05/01/2006 |
| BlackRock Global Allocation VI Fund - Class III | 11/18/2003 | 17.70% | 6.97% | 8.57% | N/A | N/A | 15.61% | 05/01/2009 |
| Franklin Templeton VIPT Founding Funds Allocation Fund - Class 2 | 07/02/2007 | 28.26% | N/A | -9.70% | 39.42% | N/A | -9.67% | 05/01/2008 |
| Ivy Funds VIP Asset Strategy | 05/01/1995 | 14.77% | 14.17% | 8.92% | N/A | N/A | 12.26% | 05/01/2009 |
| MTB Managed Allocation Fund - Moderate Growth II | 06/03/2002 | 21.01% | 1.54% | 2.48% | 30.23% | 1.09% | 2.44% | 06/03/2002 |
| NVIT Cardinal℠ Aggressive Fund - Class II | 03/27/2008 | 29.31% | N/A | -7.01% | 40.18% | N/A | -11.29% | 05/01/2008 |
| NVIT Cardinal℠ Moderately Aggressive Fund - Class II | 03/27/2008 | 24.65% | N/A | -5.29% | 33.76% | N/A | -9.08% | 05/01/2008 |
| NVIT Cardinal℠ Capital Appreciation Fund - Class II | 03/27/2008 | 21.70% | N/A | -4.11% | 29.37% | N/A | -7.61% | 05/01/2008 |
| NVIT Cardinal℠ Moderate Fund - Class II | 03/27/2008 | 18.55% | N/A | -3.09% | 25.12% | N/A | -6.26% | 05/01/2008 |
| NVIT Cardinal℠ Balanced Fund - Class II | 03/27/2008 | 15.63% | N/A | -2.08% | 21.06% | N/A | -4.93% | 05/01/2008 |
| NVIT Cardinal℠ Moderately Conservatiive Fund - Class II | 03/27/2008 | 12.29% | N/A | -1.21% | 16.79% | N/A | -3.71% | 05/01/2008 |
| NVIT Cardinal℠ Conservative Fund - Class II | 03/27/2008 | 6.27% | N/A | 0.23% | 8.99% | N/A | -1.43% | 05/01/2008 |
| NVIT Investor Destinations Balanced Fund - Class II | 03/24/2009 | 14.15% | N/A | 18.60% | N/A | N/A | 11.95% | 05/01/2009 |
| NVIT Investor Destinations Capital Appreciation Fund - Class II | 03/24/2009 | 21.02% | N/A | 27.42% | N/A | N/A | 18.63% | 05/01/2009 |

## M&T Variable Annuity

| Investment Choices | | A. Non-standardized Performance: Average Annual Total Returns as of 04/30/10 | | | B. Standardized Performance: Average Annual Total Returns as of 03/31/10 | | | |
|---|---|---|---|---|---|---|---|---|
| Underlying Fund | Inception Date | One Year | Five Years | 10 Years or Since Inception | One Year | Five Years | 10 Years or Since Inclusion | Inclusion Date |
| **Asset Class: Bonds[2,3,9]** | | | | | | | | |
| American Funds NVIT Bond Fund - Class II | 01/02/1996 | 5.51% | 1.42% | 3.61% | 6.93% | N/A | 0.78% | 05/01/2006 |
| Federated NVIT High Income Bond Fund - Class III[10] | 11/03/1997 | 27.48% | 4.38% | 4.95% | 38.74% | N/A | 3.99% | 05/02/2005 |
| NVIT Core Bond Fund - Class I | 03/24/2008 | 1.50% | N/A | 1.85% | 2.22% | N/A | 1.14% | 05/01/2008 |
| NVIT Core Plus Bond Fund - Class II | 03/24/2008 | 9.58% | N/A | 5.97% | 11.53% | N/A | 5.20% | 05/01/2008 |
| NVIT Government Bond Fund - Class I | 11/08/1982 | -2.31% | 3.37% | 5.00% | -4.04% | 3.47% | 3.96% | 02/14/2002 |
| **Asset Class: Cash[4]** | | | | | | | | |
| NVIT Money Market Fund - Class I<br>*7-day current yield: **-0.95%**** | 11/10/1981 | -7.18% | 1.01% | 1.46% | -7.18% | 1.05% | 1.05% | 01/31/2002 |
| **Asset Class: International Stocks[5]** | | | | | | | | |
| American Funds NVIT Global Growth Fund - Class II | 04/30/1997 | 31.03% | 5.66% | 0.63% | 47.25% | N/A | 0.35% | 05/01/2006 |
| Fidelity VIP Overseas Portfolio - Service Class R[10] | 01/28/1987 | 27.02% | 2.41% | -0.82% | 43.53% | 2.06% | 3.37% | 05/03/2004 |
| Gartmore NVIT International Equity Fund - Class VI[10] | 08/31/2000 | 26.91% | 7.16% | -0.01% | 41.38% | N/A | -19.12% | 05/01/2008 |
| Gartmore NVIT Worldwide Leaders Fund - Class VI[10] | 10/31/1997 | 31.09% | 4.26% | 0.00% | N/A | N/A | 28.73% | 05/01/2009 |
| NVIT Multi-Manager International Growth Fund - Class VI[10] | 03/24/2008 | 30.69% | N/A | -9.28% | 41.10% | N/A | -12.30% | 05/01/2008 |
| NVIT Multi-Manager International Value Fund - Class III[10] | 11/01/1991 | 27.42% | -1.75% | 1.81% | 48.40% | -1.75% | 1.09% | 05/03/2004 |
| Oppenheimer Global Securities Fund/VA - Class 3[10] | 05/01/2003 | 37.48% | 4.37% | 10.41% | 54.17% | 3.93% | 5.45% | 05/03/2004 |
| Templeton NVIT International Value Fund - Class III[10] | 03/24/2009 | 22.14% | N/A | 28.15% | N/A | N/A | 21.65% | 05/01/2009 |
| **Asset Class: Large-cap Stocks** | | | | | | | | |
| American Century NVIT Multi Cap Value Fund - Class II | 03/24/2009 | 26.39% | N/A | 30.54% | N/A | N/A | 23.41% | 05/01/2009 |
| American Funds NVIT Growth Fund - Class II | 02/08/1984 | 31.71% | 2.44% | -0.86% | 45.75% | N/A | -3.48% | 05/01/2006 |
| American Funds NVIT Growth-Income Fund - Class II | 03/09/1987 | 27.08% | 0.51% | 1.96% | 38.82% | N/A | -8.66% | 05/01/2007 |
| Dreyfus Stock Index Fund, Inc. - Initial Shares | 09/29/1989 | 31.01% | 0.76% | -1.38% | 41.77% | 0.03% | 2.32% | 06/03/2002 |
| Fidelity VIP Equity-Income Portfolio - Service Class | 10/09/1986 | 36.86% | 0.12% | 1.86% | 51.25% | -0.95% | 1.63% | 02/09/1998 |
| Invesco VI Core Equity Fund - Series I Shares | 05/02/1994 | 25.11% | 3.55% | -1.63% | 40.33% | N/A | 0.52% | 04/28/2006 |
| Neuberger Berman NVIT Multi Cap Opportunities Fund - Class II | 03/24/2008 | 42.04% | N/A | -7.07% | 64.97% | N/A | -11.77% | 05/01/2008 |
| Neuberger Berman NVIT Socially Responsible Fund - Class I | 03/24/2008 | 31.65% | N/A | -5.79% | 41.72% | N/A | -10.83% | 05/01/2008 |
| NVIT Multi-Manager Large Cap Growth Fund - Class II | 03/24/2008 | 25.62% | N/A | -7.46% | 32.62% | N/A | -11.72% | 05/01/2008 |
| NVIT Multi-Manager Large Cap Value Fund - Class II | 03/24/2008 | 33.72% | N/A | -7.64% | 45.01% | N/A | -11.49% | 05/01/2008 |

*Current yield more closely reflects current money market fund earnings than the total return calculation.

## M&T Variable Annuity

| Investment Choices | | A. Non-standardized Performance: Average Annual Total Returns as of 04/30/10 | | | B. Standardized Performance: Average Annual Total Returns as of 03/31/10 | | | |
|---|---|---|---|---|---|---|---|---|
| Underlying Fund | Inception Date | One Year | Five Years | 10 Years or Since Inception | One Year | Five Years | 10 Years or Since Inclusion | Inclusion Date |
| **Asset Class: Large-cap Stocks** | | | | | | | | |
| NVIT Nationwide Fund - Class II | 11/08/1982 | 28.56% | -0.38% | -0.92% | 40.68% | N/A | -4.75% | 05/01/2006 |
| Oppenheimer NVIT Large Cap Growth Fund - Class I | 03/24/2009 | 26.82% | N/A | 34.94% | N/A | N/A | 27.06% | 05/01/2009 |
| **Asset Class: Mid-cap Stocks[6]** | | | | | | | | |
| AllianceBernstein VPS Small/Mid Cap Value Portfolio - Class B | 05/01/2001 | 52.85% | 6.00% | 9.01% | 75.15% | 3.77% | 7.62% | 02/14/2002 |
| Franklin VIPT Rising Dividends Securities Fund - Class I | 01/27/1992 | 29.55% | 1.50% | 6.53% | 37.25% | 0.58% | 3.09% | 06/03/2002 |
| Invesco VI Capital Development Fund - Series I Shares | 05/01/1998 | 34.26% | 2.79% | 1.49% | 48.86% | 1.46% | 3.33% | 06/03/2002 |
| Invesco VI Mid Cap Core Equity Fund - Series I Shares | 09/10/2001 | 27.79% | 4.39% | 6.06% | 42.83% | 3.35% | 5.25% | 06/03/2002 |
| NVIT Mid Cap Index Fund - Class I | 10/31/1997 | 40.61% | 4.87% | 5.14% | 55.59% | 3.13% | 5.47% | 06/03/2002 |
| NVIT Multi-Manager Mid Cap Growth Fund - Class II | 03/24/2008 | 27.62% | N/A | -7.35% | 33.06% | N/A | -12.06% | 05/01/2008 |
| NVIT Multi-Manager Mid Cap Value Fund - Class II | 03/24/2008 | 33.87% | N/A | -2.92% | 47.62% | N/A | -7.50% | 05/01/2008 |
| **Asset Class: Short-term Bonds[9]** | | | | | | | | |
| NVIT Short Term Bond Fund - Class II | 03/24/2008 | -2.56% | N/A | 0.01% | -1.51% | N/A | -0.53% | 05/01/2008 |
| PIMCO VIT Low Duration Portfolio - Advisor Class | 03/31/2006 | 5.81% | N/A | 4.59% | N/A | N/A | 4.73% | 05/01/2009 |
| **Asset Class: Small-cap Stocks[6]** | | | | | | | | |
| Dreyfus IP Small Cap Stock Index Portfolio - Service Shares | 05/01/2002 | 39.70% | 3.91% | 4.71% | 55.56% | 1.50% | 5.06% | 06/03/2002 |
| NVIT Multi-Manager Small Cap Value Fund - Class I | 10/31/1997 | 43.17% | 2.88% | 5.38% | 54.73% | 0.28% | 4.27% | 06/03/2002 |
| NVIT Multi-Manager Small Company Fund - Class I | 10/23/1995 | 40.99% | 2.95% | 3.76% | 55.31% | 1.16% | 5.05% | 06/03/2002 |
| Oppenheimer Main Street® Small Cap Fund/VA - Non-Service Shares | 05/01/1998 | 36.64% | 4.02% | 3.89% | 65.53% | 1.91% | 5.82% | 06/03/2002 |
| Putnam VT Small Cap Value Fund - Class IB | 04/30/1999 | 48.85% | 0.24% | 6.94% | 66.39% | -2.24% | 3.41% | 06/03/2002 |
| Wells Fargo Advantage VT Small Cap Growth Fund | 05/01/1995 | 45.55% | 10.68% | -1.65% | N/A | N/A | 39.12% | 05/01/2009 |
| **Asset Class: Specialty[7,8]** | | | | | | | | |
| AllianceBernstein NVIT Global Fixed Income Fund - Class III[10] | 03/24/2009 | 8.76% | N/A | 8.45% | N/A | N/A | 7.23% | 05/01/2009 |

## M&T Variable Annuity

| Investment Choices | | A. Non-standardized Performance: Average Annual Total Returns as of 04/30/10 | | | B. Standardized Performance: Average Annual Total Returns as of 03/31/10 | | | |
|---|---|---|---|---|---|---|---|---|
| Underlying Fund | Inception Date | One Year | Five Years | 10 Years or Since Inception | One Year | Five Years | 10 Years or Since Inclusion | Inclusion Date |
| **Asset Class: Specialty[7,8]** | | | | | | | | |
| NVIT Real Estate Fund - Class II | 03/24/2008 | 59.62% | N/A | -7.62% | 96.78% | N/A | -14.07% | 05/01/2008 |
| PIMCO VIT Foreign Bond Portfolio (unhedged) - Advisor Class | 03/31/2009 | 1.75% | N/A | 1.36% | N/A | N/A | 1.01% | 05/01/2009 |

**Non-standardized performance:** Without surrender charges (CDSC) applied

The figures shown are calculated based on a one-time investment of $15,000 and reflect the deduction of all applicable charges, except for surrender charges (CDSC). These returns are measured from the inception date of the fund and may predate the offering of the fund in the Nationwide® separate account. Where this occurs, the performance is hypothetical in that it depicts how the fund would have performed had it been available in the Nationwide separate account during the time period. Year-to-date returns are shown only for funds incepted on or before December 31 of the previous year.

**The results shown represent past performance and do not represent expected future performance or experience. Past performance does not guarantee future results. Investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the data quoted. To obtain performance data current to the most recent month-end or for closed and walled-off funds, please call 1-800-848-6331 or visit nationwide.com.**

# Walled-off and closed funds

## M&T Variable Annuity

| Investment Choices | | | Total Returns Periods Less Than 1 Year | | Average Annual Total Returns as of 04/30/10 | | | |
|---|---|---|---|---|---|---|---|---|
| Underlying Fund | Fund Status | Inception Date | Month | YTD | One Year | Three Years | Five Years | 10 Years or Since Inception |
| **Asset Class: Bonds[2,3,9]** | | | | | | | | |
| Federated Quality Bond Fund II - Primary Shares | Walled-off | 04/22/1999 | 1.56% | 4.61% | 21.26% | 5.52% | 4.46% | 5.18% |
| Oppenheimer High Income Fund/VA - Class 3[10] | Walled-off | 05/01/2007 | 2.50% | 6.31% | 35.62% | N/A | N/A | -35.56% |
| Oppenheimer High Income Fund/VA - Non-Service Shares | Closed | 04/30/1986 | 3.04% | 6.39% | 34.18% | -35.62% | -20.78% | -9.18% |
| **Asset Class: International Stocks[5]** | | | | | | | | |
| Oppenheimer Global Securities Fund/VA - Non-Service Shares | Closed | 11/12/1990 | -0.51% | 5.11% | 43.78% | -4.91% | 4.96% | 2.64% |
| Putnam VT International Equity Fund - Class IB | Closed | 01/02/1997 | -2.57% | -1.49% | 31.94% | -12.46% | 0.93% | -1.26% |
| Templeton VIPT Foreign Securities Fund - Class I | Closed | 05/01/1992 | -0.59% | -0.46% | 36.53% | -4.88% | 4.50% | 2.63% |
| **Asset Class: Large-cap Stocks** | | | | | | | | |
| Dreyfus Socially Responsible Growth Fund, Inc. - Initial Shares | Walled-off | 10/06/1993 | 0.73% | 4.77% | 35.13% | -2.83% | 2.57% | -3.94% |
| Fidelity VIP Contrafund® Portfolio - Service Class | Walled-off | 01/03/1995 | 2.09% | 7.21% | 41.15% | -3.07% | 4.73% | 2.62% |
| Putnam VT Voyager Fund - Class IB | Walled-off | 02/01/1988 | 1.94% | 9.92% | 55.55% | 4.21% | 6.68% | -2.76% |
| **Asset Class: Mid-cap Stocks[6]** | | | | | | | | |
| Fidelity VIP Value Strategies Portfolio - Service Class | Walled-off | 02/20/2002 | 5.06% | 16.37% | 65.74% | -6.36% | 4.40% | 4.93% |

**A. Non-standardized performance:** With surrender charges (CDSC) applied

The figures shown are based on a one-time investment of $15,000 and reflect the deduction of all applicable charges. The performance calculations also reflect the 10% free withdrawal privilege available with this product. These returns are measured from the inception date of the fund and may predate the offering of the fund in the Nationwide® separate account. Where this occurs, performance is hypothetical in that it depicts how the fund would have performed had it been available in the Nationwide separate account during the time period.

**B. Standardized performance:** With surrender charges (CDSC) applied

The figures shown are based on a one-time investment of $1,000 and reflect the deduction of all applicable charges. The performance calculations also reflect the 10% free withdrawal privilege available with this product. These returns are measured from the date the fund was included in the Nationwide separate account.

**The results shown represent past performance and do not represent expected future performance or experience. Past performance does not guarantee future results. Investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the data quoted. To obtain performance data current to the most recent month-end or for closed and walled-off funds, please call 1-800-848-6331 or visit nationwide.com.**

# Walled-off and closed funds

## M&T Variable Annuity

| Investment Choices | | | A. Non-standardized Performance: Average Annual Total Returns as of 04/30/10 | | | B. Standardized Performance: Average Annual Total Returns as of 03/31/10 | | | |
|---|---|---|---|---|---|---|---|---|---|
| Underlying Fund | Fund Status | Inception Date | One Year | Five Years | 10 Years or Since Inception | One Year | Five Years | 10 Years or Since Inclusion | Inclusion Date |
| **Asset Class: Bonds[2,3,9]** | | | | | | | | | |
| Federated Quality Bond Fund II - Primary Shares | Walled-off | 04/22/1999 | 14.96% | 3.85% | 5.18% | 16.07% | 3.67% | 4.16% | 06/03/2002 |
| Oppenheimer High Income Fund/VA - Class 3[10] | Walled-off | 05/01/2007 | 29.32% | N/A | -36.37% | 37.01% | N/A | -37.70% | 05/01/2007 |
| Oppenheimer High Income Fund/VA - Non-Service Shares | Closed | 04/30/1986 | 27.88% | -21.21% | -9.18% | 34.65% | -21.86% | -11.76% | 06/03/2002 |
| **Asset Class: International Stocks[5]** | | | | | | | | | |
| Oppenheimer Global Securities Fund/VA - Non-Service Shares | Closed | 11/12/1990 | 37.48% | 4.36% | 2.64% | 54.19% | 3.93% | 6.15% | 06/03/2002 |
| Putnam VT International Equity Fund - Class IB | Closed | 01/02/1997 | 25.64% | 0.23% | -1.26% | 42.59% | 0.39% | 2.85% | 06/03/2002 |
| Templeton VIPT Foreign Securities Fund - Class I | Closed | 05/01/1992 | 30.23% | 3.89% | 2.63% | 45.82% | 3.47% | 5.01% | 06/03/2002 |
| **Asset Class: Large-cap Stocks** | | | | | | | | | |
| Dreyfus Socially Responsible Growth Fund, Inc. - Initial Shares | Walled-off | 10/06/1993 | 28.83% | 1.91% | -3.94% | 40.92% | 1.31% | 1.33% | 06/03/2002 |
| Fidelity VIP Contrafund® Portfolio - Service Class | Walled-off | 01/03/1995 | 34.85% | 4.12% | 2.62% | 48.43% | 2.94% | 1.73% | 02/09/1998 |
| Putnam VT Voyager Fund - Class IB | Walled-off | 02/01/1988 | 49.25% | 6.12% | -2.76% | 70.13% | 4.94% | 3.62% | 06/03/2002 |
| **Asset Class: Mid-cap Stocks[6]** | | | | | | | | | |
| Fidelity VIP Value Strategies Portfolio - Service Class | Walled-off | 02/20/2002 | 59.44% | 3.79% | 4.93% | 89.84% | 1.03% | 4.68% | 06/03/2002 |

## Understanding Risks

Here's a list of some of the risks associated with the variable annuity underlying investment choices. For specific risks related to each investment, see the prospectus.

1. **Funds-of-funds:** Designed to provide diversification and asset allocation across several types of investments and asset classes, primarily by investing in underlying funds. Therefore, in addition to the expenses of the portfolio, you are indirectly paying a proportionate share of the applicable fees and expenses of the underlying funds.
2. **Government funds:** While the funds invest primarily in the securities of the U.S. government and its agencies, the values are not guaranteed by these entities.
3. **High-yield funds:** Funds that invest in high-yield securities are subject to greater credit risk and price fluctuations than funds that invest in higher-quality securities.
4. **Money market funds: These funds are not insured or guaranteed by the Federal Deposit Insurance Corporation or any other federal government agency. Although they seek to preserve the value of your investment at $1.00 per share, it's possible to lose money by investing in money market funds.**
5. **International funds:** Funds that invest internationally involve risks not associated with investing solely in the United States, such as currency fluctuation, political risk, differences in accounting and limited availability of information.
6. **Small-cap/Mid-cap/Emerging market funds:** Funds investing in stocks of small-cap, mid-cap or emerging companies may have less liquidity than those investing in larger, established companies and may be subject to greater price volatility and risk than the overall stock market.
7. **Non-diversified funds:** Funds that invest in a concentrated sector or focus on a relatively small number of securities may be subject to greater volatility than a more diversified investment.
8. **Real estate funds:** Funds that focus on real estate investing are sensitive to economic and business cycles, changing demographic patterns and government actions.
9. **Bond funds:** These funds have the same interest rate, inflation and credit risks associated with the underlying bonds owned by the fund.
10. **Short-term trading fee:** These funds may charge a fee for exchanges made within 60 days of original allocation. Please refer to the prospectus for details.

## Fund abbreviations

AMT – Advisers Management Trust
IP – Investment Portfolios
LIT – Life Investment Trust
NVIT – Nationwide Variable Insurance Trust
UIF – The Universal Institutional Funds, Inc.
VA – Variable Account
VI – Variable Insurance
VIF – Variable Investment Fund
VIP – Variable Insurance Products
VIPT – Variable Insurance Products Trust
VIT – Variable Insurance Trust
VP – Variable Portfolio
VPS – Variable Product Series
VT – Variable Trust

## Contract/Policy numbers

All state variations of: APO-3416; APO-3417; APO-3416-37A

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